

Message Text

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13

ACTION EB-11

INFO OCT-01 EA-11 ADP-00 AID-20 IO-12 TRSE-00 RSR-01 RSC-01

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FM AMEMBASSY MANILA

TO SECSTATE WASHDC 3771

LIMITED OFFICIAL USE MANILA 2972

E. O. 11652: GDS

TAGS: EFIN

SUBJECT: ASIAN DEVELOPMENT BANK

THE FOLLOWING TELEGRAM WITH MANILA AS SOLE
ADDRESSEE WAS RECEIVED MARCH 14 FROM TREASURY DEPARTMENT
FOR ADB.

QUOTE FOR USADB FROM BARR

SUBJECT: ADB CONSULTANTS MEETING

REF: ADB DOC. IN 9-73

1. SUGGEST YOU QUESTION ACCURACY OF SUMMARY PRESENTATION
OF CONSULTANTS' VIEWS RE COST FACTOR AS
A BASIS OF SELECTION OF CONSULTANTS.

2. PARAS 20 (WHICH INACCURATELY REPRESENTS CURRENT
POLICY) AND 21 IMPLY THE PROFESSION' S SPOKESMEN
WERE SPLIT BETWEEN TWO WIDELY DIVERGENT BASES
OF SELECTION OF CONSULTANTS.

3. PARA 23 IMPLIES THAT A TWO STAGE, TWO ENVELOPE
SYSTEM IS A VIABLE COMPROMISE SYSTEM WHICH
ACCOMMODATES BOTH VIEWS.

4. SUGGEST YOU SEEK CLARIFICATION FOR BOARD TO INDICATE
UNEQUIVOCAL VIEW OF FIDIC DELEGATION, WHICH
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REPRESENTS VIEWS OF THE PROFESSION' S MEMBER NATIONAL ASSOCIATIONS, INCLUDING MALAYSIA AND SINGAPORE. IN ADDITION, YOU MIGHT REQUEST BREAK-DOWN OF INDIVIDUAL COUNTRY NOMINEES BETWEEN TWO VIEWS ARTICULATED PARAS 20 AND 21. ALSO, SHOULD REQUEST QUANTITATIVE ESTIMATE OF UNREASONABLE RATE QUOTATIONS. FOR EXAMPLE, WHAT ARE NET NUMBER AND NET AMOUNT OF DEVIATIONS BETWEEN ACTUAL, NEGOTIATED COSTS, AND EX ANTE BANK PROJECTIONS.

5. R. L. FITT, PRESIDENT OF FIDIC, STATED IN SEMINAR ON JANUARY 31, " IT BECAME APPARENT AFTER YESTERDAY' S SESSION THAT THERE HAD ARISEN A MISUNDERSTANDING ABOUT THE FIDIC DELEGATION' S VIEWS ON THE METHOD OF SELECTION OF CONSULTANTS... WE STAND BY AND STRONGLY ENDORSE THE METHOD OF SELECTION AS SET DOWN IN THE CURRENT EDITION OF THE BANK' S GUIDELINES, WHICH IS FULLY IN ACCORD WITH IBRD... IT IS OF THE UTMOST IMPORTANCE DURING THE FORMATIVE STAGE OF PROJECTS TO AVOID ANY RISK OF SACRIFICING QUALITY FOR THE DOUBTFUL SAVING OF A SMALL FRACTION OF ONE PERCENT OF THE ULTIMATE COST OF THE WORKS LATER TO BE MORE THAN COUNTER-BALANCED BY EXTRA COSTS DURING THE LATER STAGES.'

6. BANK DOCUMENT TOTALLY FAILS TO REPRESENT AND CONVEY THE CATEGORICAL VIEWS EXPRESSED BY FIDIC PRESIDENT.

OASIA/ MIPO UNQUOTE
BYROADE

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*** Current Classification *** LIMITED OFFICIAL USE

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